



MOVING THE TRANSACTION FORWARD

In the current economic climate, we understand that companies are looking to mergers and acquisitions (M&A) as a strategy to position themselves as necessary to take advantage of the existing conditions. While company assets and projected revenue represent the major factors in the valuation equation, it is imperative that the current environmental condition of the property also be taken into account during the valuation stage. Existing environmental issues at a facility due to historical operations can present a significant long-term financial liability for future owners if not addressed correctly before a deal is executed. In some cases, the life-cycle costs to address environmental concerns could eclipse the value of the real property and future revenue streams making what appears to be a good deal for both parties a liability. Furthermore, we understand that in most M&A deals, schedule is the main driver to successfully execute a deal.

FOR MORE INFORMATION

To learn more about the services offered by Endpoint Solutions, visit: www.endpointcorporation.com

If you have any questions or would like to discuss your specific needs, please email info@endpointcorporation.com or contact us at the numbers listed below.

OUR SOLUTION

At Endpoint Solutions, our environmental professionals are well versed in quickly and efficiently assessing a site for potential environmental concerns. Our environmental staff average over 20 years experience and have performed environmental assessments and liability quantification services for Fortune 500 companies throughout the world. At Endpoint Solutions, we differentiate ourselves by utilizing highly experienced professionals during all phases of the assessment. By utilizing highly experienced professionals, Endpoint Solutions is able to make decisions during the assessment to take best advantage of the due diligence schedule.

M&A ASSISTANCE SERVICES:

- Phase I & II Environmental Site Assessments (ESAs)
- Regulatory Compliance Audits
- Baseline Environmental Evaluation
- Life Cycle Cost Analysis
- Liability Quantification
- Remedial Cost Cap or Pollution Legal Liability Insurance Negotiation
- Property Condition Assessment (PCA)